

POPCORN SALES SCRIPT

SAMPLE DOOR-TO-DOOR SCRIPT

Hi. My name is _____. I'm a Cub/Scout with Pack/Troop

_____. We're raising money to _____ (trip, event, purchase, etc.).

You can support us by buying some of our delicious popcorn. (hand customer

Take Order form and a pen) Will you help me?

SAMPLE SHOW-AND-DELIVER SCRIPT

Hi. My name is _____. I'm a Cub/Scout with Pack/Troop

_____. We're selling popcorn to raise money for our Pack/Troop to

_____ (trip, event, purchase, etc.). I happen to have these items with

me today (show customer products you have on hand) or you can get any other item

shown here (hand customer Take Order form) and I will deliver it. Will you help me?

SAMPLE SHOW-AND-SELL SCRIPT

Hi. My name is _____. I'm a Cub/Scout with Pack/Troop here in

_____ (City). We're selling popcorn to raise money for our Pack/Troop

to _____ (trip, event, purchase, etc.). By buying popcorn today, you'll

help me earn my way and do fun things with my Pack/Troop all year-long.

This product is my favorite (point to favorite mid-priced item). Can you help us today?

FUNDING THE FUN!!!

POPCORN SELLING TIPS

A seller is

★ **TRUSTWORTHY**... be honest when

telling a customer how great the

popcorn really is.

★ **LOYAL**... never give up!

★ **FRIENDLY**... always smile!

★ **COURTEOUS**... always be polite; wear

a smile and introduce yourself.

★ **KIND**... always say "Thank you," even if

the customer does not place an order.

★ **CHEERFUL**... call the customer by his

or her name, if you know it.

★ **CLEAN**... make sure you always wear

your uniform.

★ Always have an extra pen or pencil to keep

your Take Order Form as neat as possible.

★ When you are selling the popcorn, tell the

people what the money goes toward.

★ Make sure you know all the different types

of products you are selling.

FIRST DAY TO SELL: _____

ORDERS DUE: _____

DELIVERY DATE: _____



2025

**OVER
70%**
GOES BACK TO
SCOUTING



**Scouting
America**™

ADVENTURE, FAMILY, FUN,
CHARACTER, LEADERSHIP
AND SO MUCH MORE...

MISSISSIPPI VALLEY COUNCIL APPRECIATES YOUR SUPPORT

YOUR FAVORITE POPCORN and MORE!



YELLOW POPPING CORN

America's healthiest snack food in a re-sealable Adventure tub! Pops up tender for that fresh popcorn taste you're craving.

Net Wt. 2 lbs ▲ \$10 GF U



CLASSIC CARAMEL CORN

Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.

Net Wt. 8 oz. ▲ \$10 GF



BUTTER MICROWAVE (15 PACK)

Take advantage of this convenient way to enjoy a freshly popped taste with a rich butter flavor. 0 grams of trans fats.

Net Wt. 37.5 oz. ⊕ \$20 GF UD



KETTLE CORN MICROWAVE (15 PACK)

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fats.

Net Wt. 37.5 oz. ✓ \$20 GF UD



CHEDDAR CHEESE

Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 5.5 oz. ● \$20 GF



JALAPEÑO CHEESE

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 5.5 oz. ■ \$20 GF



CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. ◇ \$25 GF



PEANUT BUTTER CUP

Two great flavors that taste great together. A melt in your mouth combination of milk chocolate and peanut butter.

Net Wt. 15 oz. ♥ \$25 GF



SEA SALT SPLASH

Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.

Net Wt. 15 oz. ⚓ \$25 GF



MOUNTAIN MUNCH NEW!

Classic Caramel Corn mixed with Pecans, Cashews, and Almonds all drizzled in chocolate.

Net Wt. 14 oz. ♣ \$25



CLASSIC TRIO

Everyone's favorite blend of sweet and savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Caramel Corn, Cheddar Cheese, Butter
Net Wt. 17.75 oz. ③ \$30 GF



CHEESE LOVERS

Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.

Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, White Cheddar
Net Wt. 15 oz. ④ \$40 GF



CHOCOLATE LOVERS

Our Chocolate Lovers tin features 5 sweet treats that you can't resist!

Milk Chocolate Pretzels, White Chocolate Pretzels, White Ruby, Peanut Butter Cup, Sea Salt Splash
Net Wt. 55 oz. ⑤ \$60



MILITARY DONATION

Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.

☰ \$30/\$50

SELLER NAME: _____

UNIT NUMBER: _____

PHONE NUMBER: _____

PRIZE SELECTION: _____

- Yellow Popping Corn
- Classic Caramel Corn
- Butter Microwave
- Kettle Corn Microwave
- Cheddar Cheese
- Jalapeño Cheese
- Caramel/Sea Salt
- Peanut Butter Cup
- Sea Salt Splash
- Mountain Munch
- Classic Trio
- Cheese Lovers
- Chocolate Lovers
- Military Donation
- Military Donation



Name/Address/Phone	▲	🌲	+	✓	●	■	◇	♥	⚓	🍁	③	④	⑤	🇺🇸	🇺🇸	TOTAL ITEMS	AMOUNT DUE	PAID (X)	DEL. (X)
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